

LETTERS

One More Class A Decking

I was sorry to see that you missed some of the attributes of our product, Endeck, in your January/February 2012 article “Synthetic Decking Roundup.” In particular, I wish you’d mentioned that Endeck has a Class A flame spread rating and is Cal-Fire certified for 8110 Decking for Wildland Urban Interface. This allows Endeck to list the UL label.

Rick Wearne

Sales and Marketing Manager
Enduris

Missed in Synthetic Decking Update

“Synthetic Decking Roundup” was very informative. Unfortunately, Kleer Decking (kleerlumber.com/decking) was overlooked. Kleer Decking offers a robust color palette, a PVC core, and a capstock. Kleer provides a transferable limited lifetime residential warranty that includes labor for the first two years and a 25-year limited residential stain and fade warranty. Complementing our decking, Kleer Fasteners is a hidden fastening solution for cellular PVC.

Jack Delaney

Senior Vice President of Sales and Marketing
Kleer

Master Deck Builder Class

NADRA will offer the first two classes of its four-part Master Deck Builder certification in several locations this spring. Taught by Glenn Mathewson, each class costs \$99 for NADRA members and \$199 for non-members, plus a \$40 book fee. Certification testing — available to members — costs \$50. To register, go to nadra.org. The schedule is:

March 29 and 30, Atlantic City, N.J.

April 5 and 6, Michigan

April 19 and 20, Minnesota

May 3 and 4, Atlanta (tentative)

Heather A. Beaudry
NADRA

Tile Decks

I read the article on plastic decking (“Synthetic Decking Roundup”) with interest. The problems of staining, maintenance, fire resistance, or making a dry area under the deck are eliminated with a tiled deck surface. My company, North American Tile Tool Co. (tileyourdeck.com), makes an underlayment system that allows a simple thinset tile installation on decks. It’s been used on about 600 decks nationwide.

Brian H. Turner
President

North American Tile Tool Co.

From the Forums at DeckMagazine.com: Deck Cost vs. Value

In reference to the article “Deck Values Slide, Says Remodeling Report” (*Decking News*, January/February 2012), the chart does not seem to match what decks really cost today. Could it be that the article is looking at 10- to 15-year-old price points? It would be nice to see more relative data on the square footage and price points of the examples. The \$10,000-range entry-level deck model is correct, but that would be typical of a 100-square-foot or less deck. What’s everyone’s thought on this?

Posted by sawzall316

Chicago

The info in that article is all from the *Remodeling* magazine *Cost vs. Value Report* they do every year. If you go to the website, you can download models of the projects and review the details (remodeling.hw.net/remodeling-market-data/about-the-report.aspx).

We don’t ever work with treated lumber, so I can’t comment on the base deck. We can do a midrange composite 16x20 deck for close to their price with our steel frame system, but that is because we have developed a very effective system for that basic style. However, it does not include a built-in bench, since the new codes make them unsightly. The upscale composite deck we can do for even less with the steel frame, but once again it’s because we’ve developed an effective system to allow a quick build.

Posted by RobertCDF

Colorado Springs, Colo.

How do your practices and preferences stack up against those of other deck builders?

Answer our Survey and Quick Vote at deckmagazine.com

The screenshot shows a survey interface for deck builders. At the top, it asks "How do your practices and preferences stack up against those of other deck builders?" and prompts users to "Answer our Survey and Quick Vote at deckmagazine.com". Below this is a banner for "deck builder online" with navigation links for "the magazine", "news", "forums", "deck tv", "buyer's guide", and "web extras". The main content area features a "Monthly Survey" for "March 2012" with the question "What marketing techniques have worked best for you?" and a "View Past Surveys" button. Below that is a "QUICK VOTE" section with the question "Where do most of your jobs come from? Phone book? Internet? Referrals?" and a "Vote" button.